

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ FEDERAL CANDIDATE

☒ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WOAI-TV, SAN ANTONIO, TX

Date:

8/8/2016

I, Smart Media Group

being/on behalf of: Hurd for Congress 2016

a legally qualified candidate of the Republican

political party for the office of:

in the

election to be held on: 8/8/2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
SEE ATTACHED					

Attach proposed schedule with charges (if available): \$42,500.00

I represent that the payment for the above described broadcast time has been furnished by:

Hurd for Congress 2016

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

8/8/2016

Date



Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted in Part

☐ Rejected


Signature

DAN CORKEN
Printed Name

DOS
Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, _____
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☐ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

printed name

date

AGREED UPON SCHEDULE

(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF
CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<h1>SEE ATTACHED</h1>					

Attach proposed schedule with charges (if available): \$42,500.00

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



WOAI
4335 NW Loop 410
San Antonio, TX 78229

Smart Media Group-Alexandria
1427 Leslie Ave
Ste 100
Alexandria, VA 22301

Contract # 2596597

Schedule Dates	08/09/16-08/21/16	Date Entered	08/08/16
Advertiser	Will Hurd for House of Representatives-R (93326)	Last Modified	08/08/16
Agency	Smart Media Group-Alexandria (6613)	Entered By	Kelsey Wilson
Product	POLITICAL CANDIDATE (ns) (1186)	CO-OP	No
Brand	REP/TX HOUSE OF REP/WILL HURD (659433)	Headline #	ECR25246554
Salesperson	Millennium/DC, Washington DC (1108)	Demo	A35+R
Sales Office	Millennium Washington DC	Order Type	Normal
Buyer Name	Patricia,Dome,	Package Deal	
Phone/Fax	/	Commission %	15.00
CPE	HURT/ORDR/809821	Commission	\$7,500.00
Account Types	National/Political Candidate Agency BRD	Net Total	\$42,500.00
Billing Type	Weekly/Irregular	Sales Tax	
Comments	ORDER HURD FOR CONGRESS TX-23 - OLYMPICS CONFIRM RECEIPT PAYMENT & NAB WILL BE SENT PRIOR TO START CONFIRM RECEIPT		

San Antonio (WOAI)		
By Broadcast Month	Spots	Rate
Aug. 2016	24	\$50,000.00
Grand Total:	24	\$50,000.00

*Paid via
MasterCard
8/9/16*

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT(B/E) (8-3.0)	08/18/16-08/18/16	3	:15/:15	7A- NBC-The Today Show Hour 1 & 2						1			1	\$550.00	\$550.00	San Antonio (WOAI)	TODAY OLYMPICS	8/8/16
2.0	Normal Line / News (2-7.0)	08/10/16-08/10/16	3	:30	5P- 7P (CST)					1				1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
3.0	Normal Line / News(B/E) (9-7.0)	08/11/16-08/11/16	3	:15/:15	5P- 7P (CST)						1			1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
4.0	Normal Line / News(B/E) (9-7.00)	08/12/16-08/12/16	3	:15/:15	5P- 7P (CST)							1		1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
5.0	Normal Line / News(B/E) (9-7.0)	08/15/16-08/15/16	3	:15/:15	5P- 7P (CST)		1							1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
6.0	Normal Line / News(B/E) (9-7.0)	08/16/16-08/16/16	3	:15/:15	5P- 7P (CST)			1						1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
7.0	Normal Line / News(B/E) (9-7.0)	08/17/16-08/17/16	3	:15/:15	5P- 7P (CST)					1				1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
8.0	Normal Line / News (2-7.0)	08/18/16-08/18/16	3	:30	5P- 7P (CST)						1			1	\$750.00	\$750.00	San Antonio (WOAI)	NEWS OLYMPICS	8/8/16
9.0	Normal Line / Olympics (3-15.0)	08/09/16-08/09/16	3	:30	7P- Sports-NBC Olympic Games Prime					1				1	\$6,000.00	\$6,000.00	San Antonio (WOAI)	OLYMPICS PRIME	8/8/16
10.0	Normal Line / Olympics(B/E) (7-15.0)	08/11/16-08/11/16	3	:15/:15	7P- Sports-NBC Olympic Games Prime						1			1	\$6,000.00	\$6,000.00	San Antonio (WOAI)	OLYMPICS PRIME	8/8/16
11.0	Normal Line / Olympics (3-15.0)	08/15/16-08/15/16	3	:30	7P- Sports-NBC Olympic Games Prime		1							1	\$6,000.00	\$6,000.00	San Antonio (WOAI)	OLYMPICS PRIME	8/8/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:
		<i>KW</i>	<i>8/9/16</i>	

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



WOAI
4335 NW Loop 410
San Antonio, TX 78229

Smart Media Group-Alexandria
1427 Leslie Ave
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Contract # 2596597

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Agency	Smart Media Group-Alexandria (6613)	Entered By	Kelsey Wilson
Product	POLITICAL CANDIDATE (ns) (1186)	CO-OP	No
Brand	REP/TX HOUSE OF REP/WILL HURD (659433)	Headline #	ECR25246554
Salesperson	Millennium/DC, Washington DC (1108)	Demo	A35+R
Sales Office	Millennium Washington DC	Order Type	Normal
Buyer Name	Patricia,Dome,	Package Deal	
Phone/Fax	/	Commission %	15.00
CPE	HURT/ORDR/809821	Commission	\$7,500.00
Account Types	National/Political Candidate Agency BRD	Net Total	\$42,500.00
Billing Type	Weekly/Irregular	Sales Tax	
Comments	ORDER HURD FOR CONGRESS TX-23 - OLYMPICS CONFIRM RECEIPT PAYMENT & NAB WILL BE SENT PRIOR TO START CONFIRM RECEIPT		

San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Aug. 2016	24	\$50,000.00
Grand Total:	24	\$50,000.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / Olympics(B/E) (7-15.0)	08/17/16-08/17/16	3	:15/:15	7P- Sports-NBC Olympic Games Prime				1					1	\$6,000.00	\$6,000.00	San Antonio (WOAI)	OLYMPICS PRIME	8/8/16
13.0	Normal Line / News (4-8.0)	08/11/16-08/11/16	3	:30	11P- News-News 4 WOAI at 10p Late Run					1				1	\$2,500.00	\$2,500.00	San Antonio (WOAI)	OLYMPICS LATE NEWS	8/8/16
14.0	Normal Line / News (4-8.0)	08/16/16-08/16/16	3	:30	11P- News-News 4 WOAI at 10p Late Run			1						1	\$2,500.00	\$2,500.00	San Antonio (WOAI)	OLYMPICS LATE NEWS	8/8/16
15.0	Normal Line / Olympics (5-6.5)	08/13/16-08/13/16	3	:30	7A- Sports-NBC Olympic Games Daytime Wknd							1		1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	OLYMPIC WEEKEND	8/8/16
16.0	Normal Line / Olympics (5-6.5)	08/14/16-08/14/16	3	:30	7A- Sports-NBC Olympic Games Daytime Wknd								1	1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	OLYMPIC WEEKEND	8/8/16
17.0	Normal Line / Olympics(B/E) (10-6.5)	08/20/16-08/20/16	3	:15/:15	7A- Sports-NBC Olympic Games Daytime Wknd							1		1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	OLYMPIC WEEKEND	8/8/16
18.0	Normal Line / Olympics (5-6.5)	08/21/16-08/21/16	3	:30	Orbit- [P]Sports-NBC Olympic Games Dayt(Su), [P]Sports-NBC Olympic Games Dayt(Su)								1	1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	OLYMPIC WEEKEND	8/8/16
19.0	Normal Line / Olympics(B/E) (11-15.5)	08/21/16-08/21/16	3	:15/:15	Orbit- [P]Sports-NBC Olympic Games Prime(Su), [P]Sports-NBC Olympic Games Clos(Su)								1	1	\$8,000.00	\$8,000.00	San Antonio (WOAI)	OLY CLOSING 8/21	8/8/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

KW

8/9/16

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Contract # 2596597

Schedule Dates 08/09/16-08/21/16
Advertiser Will Hurd for House of Representatives-R (93326)
Agency Smart Media Group-Alexandria (6613)
Product POLITICAL CANDIDATE (ns) (1186)
Brand REP/TX HOUSE OF REP/WILL HURD (659433)
Salesperson Millennium/DC, Washington DC (1108)
Sales Office Millennium Washington DC
Buyer Name Patricia,Dome,
Phone/Fax /
CPE HURT/ORDR/809821
Account Types National/Political Candidate Agency BRD
Billing Type Weekly/Irregular
Comments ORDER
HURD FOR CONGRESS TX-23 - OLYMPICS CONFIRM RECEIPT PAYMENT & NAB WILL
BE SENT PRIOR TO START CONFIRM RECEIPT

Date Entered 08/08/16
Last Modified 08/08/16
Entered By Kelsey Wilson
CO-OP No
Headline # ECR25246554
Demo A35+R
Order Type Normal
Package Deal
Commission % 15.00
Commission \$7,500.00
Net Total \$42,500.00
Sales Tax

San Antonio (WOAI)

By Broadcast Month	Spots	Rate
Aug. 2016	24	\$50,000.00
Grand Total:	24	\$50,000.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
20.0	Normal Line / SPOT(B/E) (8-3.0)	08/10/16-08/10/16	3	:15/:15	7A- NBC-The Today Show Hour 1 & 2				1					1	\$550.00	\$550.00	San Antonio (WOAI)	TODAY OLYMPICS	8/8/16
21.0	Normal Line / SPOT(B/E) (8-3.0)	08/12/16-08/12/16	3	:15/:15	7A- NBC-The Today Show Hour 1 & 2					1				1	\$550.00	\$550.00	San Antonio (WOAI)	TODAY OLYMPICS	8/8/16
22.0	Normal Line / SPOT(B/E) (8-3.0)	08/15/16-08/15/16	3	:15/:15	7A- NBC-The Today Show Hour 1 & 2		1							1	\$550.00	\$550.00	San Antonio (WOAI)	TODAY OLYMPICS	8/8/16
23.0	Normal Line / SPOT(B/E) (8-3.0)	08/16/16-08/16/16	3	:15/:15	7A- NBC-The Today Show Hour 1 & 2			1						1	\$550.00	\$550.00	San Antonio (WOAI)	TODAY OLYMPICS	8/8/16
24.0	Normal Line / Olympics(B/E) (10-6.5)	08/14/16-08/14/16	3	:15/:15	7A- Sports-NBC Olympic Games Daytime Wknd								1	1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	OLYMPIC WEEKEND	8/8/16

CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

KW

8/9/16

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



125 West 55th St
New York, NY 10019

Contract # 25246554

CPE: HURTX/ORDR/809821
Agency: Smart Media Group
1427 LESLIE AVE
SUITE #102
ALEXANDRIA, VA
22301

Changes as of: 8/8/2016 at 4:22 PM

Flight: 8/9/16 - 8/21/16
Advertiser: HURD - TX CD-23
Product: ORDER
Agency Order #: 30046584
Buyer: Dome, Patricia

Version: Current State Version 2

Station: WOAI
Market: San Antonio
Office: WASHINGTON
Primary Demo: Adults 35+
Con Type: POLITICAL/VOTE

Total \$: \$50,000.00
Total Spots: 39
Total CPP: \$168.63
Total GRP: 296.5

Salesperson: CHRISTIAN
CAMBEIRO
202-955-5342

Assistant: CHRISTIAN CAMBEIRO
202-955-5342

Separation:

Comments: HURD FOR CONGRESS TX-23 - REVISED DO NOT DOUBLE BOOK!! CONVERTING HAFL THE SCHEDULE TO :15-SEC BOOKENDS
CONFIRM RECEIPT ELECTRONICALLY

#	Day/Time	DP	Program	Rate	A35P Rating	Len	8/9 - 8/21														Total Spots	Total \$	CPP	GRP
							8/9	8/10	8/11	8/12	8/13	8/14	8/15	8/16	8/17	8/18	8/19	8/20	8/21					
REV- 1	M-F 7a-9a		TODAY OLYMPICS	\$550.00	3.0	30	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0.00	\$183.33	0.0
REV- 2	M-F 5p-7p		NEWS OLYMPICS	\$750.00	7.0	30	0	1	0	0	0	0	0	0	0	0	0	0	0	0	2	\$1,500.00	\$107.14	14.0
REV- 3	M-Su 7p-11p		OLYMPICS PRIME	\$6,000.00	15.0	30	0	1	0	0	0	0	0	0	0	0	0	0	0	0	2	\$12,000.00	\$400.00	30.0
REV- 5	Sa-Su 7a-5p		OLYMPIC WEEKEND	\$1,000.00	6.5	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	\$3,000.00	\$153.85	19.5
REV- 6	Su 6p-9:30p		OLY CLOSING 8/21	\$8,000.00	15.5	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	\$0.00	\$516.13	0.0
REV+ 7	M-Su 7p-11p		OLYMPICS PRIME	\$3,000.00	15.0	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	\$12,000.00	\$200.00	60.0
REV+ 8	M-F 7a-9a		TODAY OLYMPICS	\$275.00	3.0	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	\$2,750.00	\$91.67	30.0
REV+ 9	M-F 5p-7p		NEWS OLYMPICS	\$375.00	7.0	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10	\$3,750.00	\$53.57	70.0
REV+ 10	Sa-Su 7a-5p		OLYMPIC WEEKEND	\$500.00	6.5	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	\$2,000.00	\$76.92	26.0
REV+ 11	Su 6p-9:30p		OLY CLOSING 8/21	\$4,000.00	15.5	30	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	\$8,000.00	\$258.06	31.0
TOTALS:							1	3	5	4	1	3	5	5	4	3	0	2	3	39	\$50,000.00	\$168.63	296.5	

KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Contract # 25246554

Changes as of: 8/8/2016 at 4:22 PM

Version: Current State Version 2

CPE: HURTX/ORDR/809821

Flight: 8/9/16 - 8/21/16

Station: WOAI

Total \$: \$50,000.00

Agency: Smart Media Group

Advertiser: HURD - TX CD-23

Market: San Antonio

Total Spots: 39

1427 LESLIE AVE

Product: ORDER

Office: WASHINGTON

Total CPP: \$168.63

SUITE #102

Agency Order #: 30046584

Primary Demo: Adults 35+

Total GRP: 296.5

ALEXANDRIA, VA
22301

Buyer: Dome, Patricia

Con Type: POLITICAL/VOTE

Salesperson: CHRISTIAN

Assistant: CHRISTIAN CAMBEIRO

Separation:

CAMBEIRO
202-955-5342

202-955-5342

Special Instructions

Order Level Comments		
Date/Time	Added by	Comment
08/08/16 4:22 PM	GOTOSTRATA\CAMBEIRO	HURD FOR CONGRESS TX-23 - OLYMPICS CONFIRM RECEIPT PAYMENT & NAB WILL BE SENT PRIOR TO START CONFIRM RECEIPT
07/14/16 10:25 AM	CHRISTIAN CAMBEIRO	HURD FOR CONGRESS TX-23 - OLYMPICS CONFIRM RECEIPT PAYMENT & NAB WILL BE SENT PRIOR TO START CONFIRM RECEIPT

Competitive Information	
Market Budget:	\$45,300
WOAI Share:	100%
Comment:	WOAI ONLY - OLYMPICS

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	39	\$50,000.00	\$168.63	296.5
Total	100%	39	\$50,000.00	\$168.63	296.5

Monthly Summary		
Month	Spots	Dollars
2016-Aug	39	\$50,000.00
Total	39	\$50,000.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	8/8/16 4:22 PM	GOTOSTRATA\CAMBEIRO	Revised	30	15	\$0	\$50,000.00	Changes: Comments from HURD FOR CONGRESS TX-23 - OLYMPICS CONFIRM RECEIPT PAYMENT & NAB WILL BE SENT PRIOR TO START CONFIRM RECEIPT to HURD FOR CONGRESS TX-23 - REVISED DO NOT DOUBLE BOOK!! CONVERTING HAFL THE SCHEDULE TO :15-SEC BOOKENDS CONFIRM RECEIPT ELECTRONICALLY . Total GRPs from 183.0 to 296.5, Total Spots from 24 to 39, Total CPP from \$247.54 to \$168.63. 10 buylines added or modified.
Queued for Electronic Contracting	8/8/16 4:13 PM					\$0	\$0	
Queued for Electronic Contracting	7/14/16 11:03 AM					\$0	\$0	
New	7/14/16 10:25 AM	CHRISTIAN CAMBEIRO	New	24		\$50,000.00	\$50,000.00	

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY. AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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